

FY 2022 (Jan 1, 2022 - Dec 31, 2022)

<u>REVENUE</u>	<u>Annual Budget</u>	<u>2022 Actual</u>
Interest & Investments	\$700.00	\$650.15
Program Revenue	\$131,546.50	\$143,114.61
Sponsorships	\$63,800.00	\$65,752.00
Membership Dues	\$97,200.00	\$108,452.73
Other Income	\$500.00	\$527.53
<i>TOTAL REVENUE</i>	\$293,746.50	\$318,497.02

<u>EXPENSES</u>	<u>Annual Budget</u>	<u>2022 Actual</u>
Operational Expenses	\$18,650.00	\$25,311.12
Program Expenses	\$164,820.00	\$152,307.71
Membership Marketing	\$2,250.00	\$1,195.59
Professional Services	\$2,500.00	\$2,506.89
Management/Financial	\$106,200.00	\$108,414.82
<i>TOTAL EXPENSES</i>	\$294,420.00	\$289,736.13

<i>NET SURPLUS</i>	<i>(\$673.50)</i>	<i>\$28,760.89</i>
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CY 2023 (Jan 1, 2023 - June 30, 2023)

<u>REVENUE</u>	<u>Annual Budget</u>	<u>2023 YTD</u>
Interest & Investments	\$1,400.00	\$2,743.54
Program Revenue	\$167,075.00	\$182,575.75
Sponsorships	\$97,725.00	\$100,125.00
Membership Dues	\$122,000.00	\$115,637.47
Other Income	\$2,250.00	\$2,723.00
<i>TOTAL REVENUE</i>	\$390,450.00	\$403,804.76

<u>EXPENSES</u>	<u>Annual Budget</u>	<u>2023 YTD</u>
Operational Expenses	\$55,900.00	\$32,073.09
Program Expenses	\$236,075.00	\$100,382.53
Membership Marketing	\$3,585.00	\$1,085.00
Professional Services	\$10,300.00	\$9,616.09
Management/Financial	\$95,275.00	\$32,263.65
<i>TOTAL EXPENSES</i>	\$401,135.00	\$175,420.36

<i>Current Surplus/(Deficit)</i>	<i>(\$10,685.00)</i>	<i>\$228,384.40</i>
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